



[EFA Group](#) / [Finance & Consortium Structuring Manager](#)

## Finance & Consortium Structuring Manager

Koropi, Attiki, Greece | Finance

**EFA GROUP** comprises companies in Aerospace, Security, Defense, and Industrial Cooperation with a solid international presence. EFA GROUP currently employs more than 220 people, most of whom are engineers and scientists. The GROUP has established offices across 6 international regions: Greece, Cyprus, Switzerland, USA, UAE, and Singapore to serve its customers in 34 countries worldwide. **EFA GROUP** includes **EFA VENTURES** (Supply Chain Management and integrated services), **AEROSPACE VENTURES** (Industrial Participation and related services), **SCYTALYS** (Systems Integration and Software), **ES SYSTEMS** (MEMs & IoT Integration), **EPICOS** (Global Defense B2B Information Platform), **UCANDRONE** (Unmanned Systems), **AETHER AERONAUTICS** (Target Drones), **STHENOS AI** (Intelligence Solutions).

EFA Group is currently looking for skilled **Finance & Consortium Structuring Manager**, who will lead program financial structuring and consortium setup, ensuring sustainable commercial models, compliant governance frameworks, and robust financial planning for multi-partner execution.

### Key Responsibilities

- Define program financial model, funding structure, and long-range plan.
- Support consortium formation: governance structures, roles, and decision processes.
- Lead commercial negotiations inputs (pricing logic, cost sharing, contract structures).
- Coordinate with legal, program leadership, and partner finance teams.
- Establish financial controls, reporting cadence, and executive-level dashboards.

### Requirements

- Degree in Finance, Business, Engineering, or related field; MBA is a plus.
- **10+ years** in program finance, corporate finance, or consortium/JV structuring in aerospace/defence/telecom.
- Strong commercial and negotiation skills with multi-party stakeholders.
- High proficiency in financial modelling, forecasting, and executive reporting.

### We offer:

- Competitive remuneration package
- Private Medical Insurance package
- Continuous learning in new technologies
- Opportunity to work in large-scale projects with talented people

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