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Innovation & Strategic Growth Projects Lead

Koropi, Attiki, Greece | Program Management

EFA GROUP comprises companies in Aerospace, Security, Defense, and Industrial Cooperation with a solid international presence. EFA GROUP currently employs more than 220 people, most of whom are engineers and scientists. The GROUP has established offices across 6 international regions: Greece, Cyprus, Switzerland, USA, UAE, and Singapore to serve its customers in 34 countries worldwide. **EFA GROUP** includes **EFA VENTURES** (Supply Chain Management and integrated services), **AEROSPACE VENTURES** (Industrial Participation and related services), **SCYTALYS** (Systems Integration and Software), **ES SYSTEMS** (MEMs & IoT Integration), **EPICOS** (Global Defense B2B Information Platform), **UCANDRONE** (Unmanned Systems), **AETHER AERONAUTICS** (Target Drones), **STHENOS AI** (Intelligence Solutions).

We are looking for an ambitious **Innovation & Strategic Growth Projects Lead** who will orchestrate the lifecycle of high-stakes initiatives within our scouting and assessment team, will be responsible for the seamless coordination of internal technical experts and external partners to evaluate, integrate, and develop next-generation solutions. The focus will span from short-term technical due diligence for M&A to long-term R&T programmes that shape our multi-domain roadmap.

Key Responsibilities

- **End-to-End Coordination:** Manage the complex timelines and resources of technical assessment projects, ensuring they meet critical decision gates for M&A and investment boards.
- **Stakeholder Orchestration:** Act as the central liaison between internal engineering leads (Optronics, Space, UAS, Software Development etc.) and external entities, including target startups, academic partners, and defense agencies.
- **Innovation & R&T Roadmap:** Manage the transition of "New Concepts" from initial scouted prototypes to formal R&T projects or product improvement initiatives.
- **Risk & Performance Management:** Monitor technical performance milestones, budgetary health (Triple Constraint), and geopolitical or technological risks across the scouting portfolio.
- **Post-M&A Integration:** Lead the "technical bridge" during the post-acquisition phase, ensuring the smooth integration of new technologies into existing company solutions.
- **Strategic Reporting:** Provide senior leadership with data-driven insights on programme progress and the "health" of current innovation initiatives.

Candidate Qualifications

- **Education:** A Bachelor's or Master's degree in a related Engineering or Science field (e.g., Aerospace, Telecommunications, Systems Engineering, Software Development or Cyber/ICT) is highly welcomed to ensure "technical fluency" with subject matter experts.
- **Experience:** 5+ years in Program or Project Management within the Defence, Security, or High-Tech sectors.
- **Certifications:** Professional certification such as PMP (Project Management Professional) or PRINCE2 Practitioner is strongly preferred.
- **Domain Familiarity:** Broad understanding of at least two of our key niches: UAS, Data Links, Optronics, or New Space.
- **Soft Skills:** Proven ability to navigate organisational politics, build consensus among diverse stakeholders, and communicate technical complexity to financial/business leaders.

Methodology & Tools

- Proficiency in Agile/Hybrid frameworks (Scrum, SAFe) and AI-enhanced project management platforms.
- Experience with Earned Value Management (EVM) and defence-specific acquisition frameworks.

We offer:

- Competitive remuneration package
- Private Medical Insurance package
- Continuous learning in new technologies
- Opportunity to work in large-scale projects with talented people

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